

Update on CHQC Sustainability

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Points of Agreement

- Mission
 - Scope of Effort and Focus Areas
- Governance and Incorporation:
 - Continue Operations as of February 2015 as a program of MHQP (fiscal sponsorship) and address independent status when financially stable
 - Streamline functions with minimal standing committee structure: Executive Committee and Membership Committee
 - Ad hoc committees and work groups as appropriate
- Financial Support Plan: member contributions and fundraising, grant writing

Mission

*Based on strategic planning effort through May 2014,
review at Spring 2014 Exec Committee and Membership Meetings*

- The mission of the CHQC is to champion and advocate for improved child health care quality and measurement, and to serve as a neutral convener of a broad-based set of stakeholders to facilitate a shared understanding of pediatric health care quality priorities across Massachusetts.
- Initiatives and Functions to support CHQC mission:
 - Advocacy for pediatric health in policy, regulations, programs
 - Measurement: Facilitate QI and new measure development
 - Delivery System Improvement: Initial focus on PCMH and care coordination and BI Integration work
 - Family-Provider Partnerships

CHQC

MASSACHUSETTS
CHILD HEALTH QUALITY COALITION

Selection of a Fiscal Sponsor

- Defer independent incorporation and application for Not-For-Profit status until CHQC sustainability more certain
- MHQP is the preferred host/fiscal agent for the CHQC because of its:
 - Experience and positive reputation as a neutral convener for a broad-based coalition of stakeholders
 - Measurement and Reporting Experience and in-house expertise
 - History and commitment to consumer engagement
 - Consumer, payer and provider engagement of MHQP Board and Councils is well aligned with CHQC stakeholders and leaders

Role of Executive & Membership Committees

- Executive Committee: Set the overall Direction of the CHQC, advise staff on priorities, initiatives funding strategies and governance, select co-chairs and Executive Director
- Membership Committee: advise on recruitment of additional members, recruit and orient new members, advise on participation options for non-members

Financial Plan

- Adequate financial support for the chosen mission and scope will be challenging
- Budget assumptions are for the full scope of work
 - Advocacy, Measurement, Delivery System Redesign, Family-Provider Partnerships
 - Leaner staffing than CHIPRA grant levels and support
- Revenue from members and fundraising in year 1; additional grants for projects in year 2 and later

Development Plan

K. Weill Consulting Group engaged as of August 2014 to support CHQC

- Development Plan Goal: \$275k year 1 and then \$400k per year to cover core operations and reduce pressure on membership contributions
- Assume development funding stream starts in June 2015
- Assume member contributions available February 2015 for cash flow bridge

Member Contributions

Principles

- All members contribute
- Larger contributions expected from payers and providers that have revenue related to pediatric care and most likely to receive higher financial benefit from CHQC efforts
- Payments should be reasonably proportional to market share, total revenue, or an applicable metric
- A maximum and minimum will be incorporated into the dues schedule, which will establish tiers by stakeholder group

Structure for Requested Contributions

	Member Contributions Range (avg \$5200)	Total Projected Income from Member Contributions
Payer Organization *Includes MassHealth	\$2,500 – \$25,000	\$50,000
Provider/Network Organization	\$2,500 – \$25,000	\$65,000
Professional Organization/Associations	\$500 – \$2,500	\$28,500
Public Agencies	\$500 – \$2,500	\$5,000
Community/Service Agencies	\$500 – \$1,000	\$1,000
Schools/Research Orgs	\$500 – \$1,000	\$5,500
Total Projected Income:		\$155,000
Gap for Fundraising Target**		\$255,000
Assumes only current members asked for dues year 1		
Assumes annual budget core ops \$410,000		

What We Need from Members

- Confirmation of your interest and intent to participate in the coalition after the grant ends
- Help with fundraising requests as we find suitable foundations to ask for support
- Requests for contributions from your organization

Timetable for Implementing Sustainability Plan

- October 2014
 - Outreach to individual representatives about future participation and financial support for CHQC
 - Continue development of fundraising proposal and implementation plan
 - Develop and review fiscal sponsorship agreement
- November
 - Preliminary assessment of financial sustainability w/Executive Committee
- December 2014-February 2015
 - Ongoing sustainability implementation or wrap-up plan
- February 2015: Final grant funded CHQC Meeting

Any Questions?

